Board of Directors Meeting Unapproved Minutes February 5, 6, and 7, 2015

President Simmons called the meeting to order.

Dewey Hannon gave the invocation.

Roll call:

| Board Member | Feb/_5/2015 | If Absent |
|------------------|-------------|-----------|
| Eddie Barrow | o Absent | o Excused |
| Jamie Lawrence | o Present | |
| Ronnie Hooker | o Present | |
| Dewey Hannon | o Present | |
| Fred McRoy, Jr | o Present | |
| Andy Roberts | o Present | Late |
| Carol Missildine | o Present | |
| Kimberly CoultS | o Present | |
| Tonya Parsons | o Present | |
| Kelly France | o Present | |
| Jason Todd | o Present | |
| Jim Morris | o Present | |
| | | |
| Bobby Simmons | o Present | |
| Darlene Harris | o Present | |

Motion was made to excuse Eddie Barrow from Winter Meetings by Fred McRoy, Seconded by Jim Morris. The motion carried as submitted.

The Board discussed our rule book and that all rulings made by Judges Committee must go thru the Rules Enforcement Committee. President Simmons reminded the Committees that they must be in compliance to the Rule Book.

Investigation of current appeals to the Board of Directors was addressed at this time.

President Simmons asked if everyone had their minutes from the previous meetings.

The minutes for September 22, 2014, Kimberly Coult made the motion to accept. Second by Jamie Lawrence, motion carried.

The minutes for December 21, 2014, Jamie Lawrence made the motion to accept. Second by Kimberly Coult, motion carried.

The minutes for January 19, 2015, Fred McRoy made the motion to accept. Second by Jim Morris, motion carried.

President Simmons request Darlene Harris gave the Treasurer's Report. Mrs. Harris request everyone study the P&L and ask questions. Mrs. Harris handed out the budget. Ms. Parsons asked what the protest fine was on the P&L \$1,750.00. Mrs. Harris answered that is what we collected. Ms. Coult asked how many Championship Circles do we have. We had 20 in 2013 we lost 9 returning members for 2014 and we made up 5 of them. Mrs. France asks why we cannot offer the Championship Circles separate for Spring and Fall. Mrs. Taylor, yes that is something we can look at. Some of the problem with that is the box seat they may not want them for the spring but would like them for the fall. This could create an issue. Mrs. France some people can afford to do one and not do both. Mrs. Taylor states that in her experience most people love to do the fall but will not contribute to the spring. President Simmons ask the question is the package not considered to be a \$2,000.00 contribution and your getting a discounted rate. Mrs. France ask that the show committee look at a possible lower package to be sold at spring and fall separately.

Mr. McRoy requested the breakdown of Chairmen Committee fees: Winter Meetings, Conference calls, State approved sponsorships, German Town Breed Expo, etc.

President Simmons asked about the Show Officials. In the \$28,000.00 are ticket and gate people, EMT's, and all center ring personnel. President Simmons states this is where the membership could help us by volunteer their time.

Mr. McRoy asked about shavings cost. Mrs. Harris explained the only shavings we will have for 2015 is first bedding. Our new contract with the Arena states that the Arena handles all shavings.

President Simmons explains we will now go to our new contract which is \$3,525.00 a month. Which covers Spring, Mid-summer, Fall, office and all utilities.

The Merchant service fees have been a large expense for some time. Mrs. Harris speaks of the research that has been done in the past to keep fees down and that we can readdress this area. Mr. McRoy asked why we cannot have a service charge for those who want to use the credit cards. Mrs. Harris state's that a lot of the Merchant service contracts they will not allow you to make those charges back to the people. I would like to point out the credit cards do help our receivables we don't have as many

return checks. Mrs. Taylor states that the discussion came up several years ago that the fees may need to be raised just to absorb the credit card fees. The Board decided not to do that because it meant someone who pays cash should not be punished. 90% of our accounts receivables are people who want it done now over the phone. Everything has to be signed. We do accept certain paperwork to be faxed in to the office, but not horse papers.

Ms. Coult brings up the option of raising the show fees. You don't have to go up in all area's just the entry fees with an explanation of how long it has been since we went up and the fact that expense keeps increasing.

President Simmons reminds every one of those horses that are staying off the grounds and how that would give an influx of cash flow if they would stay on the grounds.

Mr. McRoy asked about office fees such as Transfers, Commission and Pedigree registrations should we look at those.

The Board decided to take all info on the budget and study it overnight.

President Simmons requested the 2015 Executive Committees be read to the Board.

2015 Executive Committees

| President | Bobby Simmons |
|----------------------------|----------------|
| Vice President | Fred McRoy |
| Secretary | Melisa Taylor |
| Treasurer | |
| Personnel and Property | Fred McRoy |
| Membership and Promotions | Dewey Hannon |
| Advisory Committee | Eddie Barrow |
| DQP | Jamie Lawrence |
| Judges Committee | |
| Trail, Field and Pleasure | Tonya Parsons |
| Breeders Committee | Ronnie Hooker |
| Rules and Enforcement | Jim Morris |
| Exhibitor Status Committee | Andy Roberts |

Personnel and Property Committee

Fred McRoy (Chair)
Dewey Hannon (Board)
Kelly France
Danny Odum
Tim Toler
Kelly Peevy
Jason Todd

Membership and Promotions Committee

Dewey Hannon (Chair)
Jim Morris
Barbara Johnston
Lanette Toler
Michelle Turner

Judges Committee

Kelly France (Chair)
Dewey Hannon (Board)
J. Fred Johnston
Tim Toler
Jim Roberts
Mike Etheredge
Lance Meisenheimer
Mary Alice Bohannon

Trail, Field and Pleasure Committee

Tonya Parsons (Chair)
Darlene Harris
Jim Morris

Horse Show Committee

Mack Hess (Chair)
Barry Troxtell
Chris Walker
Darlene Harris
Judy Jones
Kelly France
Lance Meisenheimer
David Latham
Jamie Lawrence

Advisory Committee

Eddie Barrow (Chair)
Mike Etheredge
Fred McRoy
Chris Walker
Kelly France
Ronnie Hooker
Greg Johnston
Judy Jones

DQP Committee

Jamie Lawrence (Chair) Ronnie Hooker David Latham Mack Hess

Exhibitor Status Committee

Andy Roberts (Chair)
Greg Johnston – Trainers President
Chad Simmons - Trainers Vice President
Adrian Rehkemper – Amateur President
Lance Meisenheimer - Amateur Vice President

Breeders Committee

Ronnie Hooker (Chair)
Jamie Lawrence (Board)
Barry Troxtell
Aleisha Roberts
Gerald Campbell

Rules Enforcement Committee

Jim Morris (Chair)
Eddie Barrow (Co-Chair)
Adrian Rehkemper - Amateur President
Danny Musick – Pleasure President
Greg Johnston – Trainers President
Barry Troxtell – Futurity President

Kelly France made the motion to accept the committees. Seconded by Jim Morris. Motion carried.

Discussion of the rule book with Mr. Hooker on bylaws vs rules. Mr. Hooker states that Sarah Beth Gregory was to be approached by Mr. Toler. It is Mr. Hooker understands that the Lawyer was to review and let the committee know what a bylaw is and what the rules are.

Mr. Roberts feels she has not been approached with any paperwork from the breeders at this time. Mr. Simmons asked do we know now who is in charge of that project. Mr. Hooker states he has talked to Chris Walker about the rule book and the committee is in charge. Mr. Walker has been working on this

project for some time and has made some headway. Mr. Hooker states he will get with Chris Walker and see if he knows where we are with the Lawyer. Mr. Roberts ask should we not put Mr. Simmons on this committee so he may be involved and can get his questions answered.

Jim Morris request to discuss all the paperwork he got from the office on rule infractions. Mr. Morris states that if someone is sent a letter for showing without a card and do not respond that person should be put on the suspension list until they pay for their cards and any late fees. Andy Roberts states that some of these people only show one time a year and he feels it will keep some of the smaller show from affiliating with us. Mr. Roberts states the letter for exhibitor status should be changed stating after the 10 day response time the member will be suspended.

Mr. Roberts informs the board that he does have some applications for amateur status back.

Mrs. France asks the board to look at licensing some of Heart of America Walking judges. The suggestion was made by Mr. Hooker that to grandfather the Heart of America Walking Judges in that they must take the judges test and apprentice one show. They must hold the other license with no complaints. Ms. Coult asks about a fee for a one night license. Mr. Hooker states they did that at one time they used to give a green card. Ms. Coult states in Texas they may not go with our HIO but would affiliate with the breeders if something like this was put into place. It was the boards conscious that the Judges Committee brings these proposals to the board in writing. Mrs. Taylor also asks Mrs. France for written procedures for the office.

President Simmons request everyone look over the budget and study it for review the next day. Also the rule change from the Trainers will be discussed and the judges program.

Mrs. France made the motion to Recess until 8:00am the next morning. Second by Tonya Parsons, motion carried.

February 6, 2015

President Simmons called the meeting to order.

President Simmons asked Mr. Roberts to give the invocation.

President Simmons states he hopes that everyone studied the projected budget. We are at a loss of - \$5,119.00; if we look at the money we took in in 2014 and then take off the expenses for this year that is more a -\$31,601.00 loss. This is if we don't have an increase of income for 2015.

President Simmons opens the floor for discussion. Mrs. Harris talks about the economy and if gas prices stay down we may see a small increase. It gives people a lot more expendable income.

Mr. Hannon asked how many members did we have last year. Mrs. Taylor gives a report of in 865 members in 2014 and 955 in 2013. Mr. Hannon states how many of us are going out there and trying to get new members. President Simmons states our members pay dues year to year a part of our members we have are members for one reason only. They have to be a member to transfer, register and to show at World Celebration. The thought process is not about being a member at the first of the year it's about when he needs our services. Is it possible to look at a 2 year membership? Mrs. Taylor,

most memberships do not come in until World Celebration. Mr. Roberts a lot of people would not be a member if they didn't have to be. We have to offer them something to be a member. Mr. Lawrence state the membership feels they have to be a member how do we entice them to want to be members. Mrs. Taylor states when our office answers the phones they tell them about winter meetings (the luncheon), our point system, half price fees and they get their free pedigree registration. They are also allowed to show at spring and world celebration. Mr. Roberts says we are looking at 2 totally different businesses here. Part is for the breeder's side and part for the horse show side. Our money comes from the horse shows not from the breeder's side. Mr. McRoy suggests to the board to get a list of their state and call each one and invite them to renew their memberships. Mrs. Parsons says she sends a letter out every year after winter meetings with applications. Mrs. Parsons states she only has one affiliated show in West Virginia and only a hand full come to the celebrations. Mr. Roberts states what is wrong with our product that we have to beg people to buy it. Why is it that we can't have people want to line up for our product? What is it that we are doing wrong that we have to accept people at the door. We are doing something wrong. Mr. Lawrence the economy, I think that's where it started slowing down. Mr. Roberts there are equestrian events going on every day that billions of dollars are being pumped into their economy. We have to figure out what we are doing wrong. Mr. Lawrence we have to figure out how to get this horse viewer friendly. Mr. Roberts we are doing something that is not making our public being excited to be a member of our association. Mr. Lawrence it's not necessarily what we are doing it's what we have been accused of doing. It doesn't matter that there is science on our side there are still people that see those stacks as they call them and are done with it. We have to figure out how to reach a group of people that want to be a part of our membership; there are plenty of people out there that work with horses that respect the animals, but are we doing anything to get out there and find those people that are working but not with us. Mr. Roberts says Jamie touched on one point about public perception, the women are more interested than the men, and I will tell you why, I got a call from a lady up in Nebraska with the Arabian Horse rescue, and she was bringing 66 head of rescued Arabian horses from the slaughter house to Corinth and wanted to know if I would furnish the hay for them. I went to drop of the hay and there were ladies everywhere, 60 to 70 women, all very interested in these horses the second delivery I made, the number of horses were the same but the number of people had dropped, 3rd time was less, and the last time it was just the one man there alone. When things start up everyone is all fired up, but they just want to be part of the publicity. When it is all said and done no one sticks with it. But if we want to change public perception we need to use the ladies. Mr. Morris said to change public opinion you have to make this pleasing to the eye, that's what the women are attracted to things that are pleasing to the eye and let's face it the pads are not pleasing to the eye. If we could be more proactive and go to something more like the saddle bred pad that is a little easier to look at, that might really help us. Ms. Coult coming from someone in a dog business, I have put up pictures of my horses all around my business some with chains some with pads some with nothing and in 10 years I have never had a bad comment toward my horses with chains or pads. Ms. Parsons at my work they don't know anything about horses and they never say anything about them, never ask questions or anything. Mr. Lawrence says, most people are uneducated about it and willing to allow you to explain but you have a few that are only going off of what they have heard. Ms. Parson says the reason the shows in my area don't sanction with the breed is simply because they cannot sanction with all corners of the breeds. Mr. McRoy says I don't think it's the perception of the horse at all I think it is in center ring. Compare the ties from other shows to ours, usually the first few horses are close ours are not, they are all over the board. Ms.Coult says honestly that's the problem in Texas. We have lost a lot of shows for that very reason. Mr. Lawrence says we aren't ever going to make everyone happy. Mr. McRoy says I understand that Jamie but we have to get closer, for example I got a 1st place and a 10th place on the same horse in one class. That has to stop. Mr. Roberts says when it gets down to it, it really shouldn't be paying for their opinion, you are paying for them to compare the rules of the class to the performance of the horses. Whenever you're judging to the rules it will be closer when you start throwing in opinion, that's when things go wrong. Mr. Lawrence points out that the way things are set up now we have to change, but, at the same time we can't change because no one can stand up and speak out for fear of being black listed. Mr. Simmons redirects the conversation back to the budget. Yesterday after speaking with Mack he is aware that we need to save some money there. Is there anything else on our budget that can look at, to help us at least break even and hopefully get back in the green? Mr. Roberts says I can't say for sure but if I did my math correctly we lost 7% of our income last year. We need to plan on for the future that we may not do a lot better next year, we need to try to, but we need to understand that it might not happen. Instead of trying to find a way to bring us to an even spot, we really need to figure out how to save about 12% of our budget from last year.

Mr. Roberts, is the HIO still holding its own or are we still need supplementing funding. Mrs. Taylor answers, we are still paying the salary like we talked about the breeders did give a loan to get the HIO started, you put \$15,000 into it, \$10,000 has been paid back \$5,000 is still in the HIO. The Board discussed that Mika does a lot of work on both sides of the coin, she is not supposed to but just starting out we are using her on both side. With the changes to the HIO this year we are hopeful that the, per horse fee will actually help pay her salary. Mr. Roberts, so basically if we were to do away with our HIO we would still have to pay a different HIO so at least this way we are keeping our money in house. Mrs. Taylor says until Mr. McRoy brought the information that he had I felt very good about the HIO this year, I feel like it will be able to fund her salary, and that really is the only thing you are funding right now. She only works 30 hours a week. Mrs. Parsons asks what would happen if we put our HIO on the back burner for one year until we were to get back on our feet. Mrs. Taylor says we would just end up giving someone else the same amount of money that we would be putting back in our own pockets. Mr. Roberts, bottom line do we do enough business to keep 4 people in the office? I don't want to cut anyone's job but there have to be some critical cuts made to survive. Mrs. Parsons, right now we don't pay our judges anything for celebration, we need to find areas to pay into to make ourselves bigger and better. Our judges are basically volunteering their time. President Simmons says, if we are going to survive, that's exactly what it's going to take is some volunteering of time. Melisa is there any way for us to cut anyone in the office? Mrs. Taylor says well let me say this, most of you in here already know, that I cut their hours. Each girl volunteered to take fewer hours this past summer, to allow them to keep their jobs. They are working 30 hours a week they are part time. The office is only open 4 days a week. Mr. Roberts, so basically each girl is working 30 hours per week, so that is 90 hours of salary we pay out per week. If we stop and break down everything can we confirm that there is 90 hours' worth of work going through that office every week? I understand it's hard to find people, but if we don't protect our industry we are all gone, sometimes to protect them its best to let them go and find another job. We are spending every penny we make on the breeders side of this to our clerks. There comes a point in time when we have to put the heart side of this aside and make the decision that will keep us running. Mrs. Taylor we keep overtime very slim, we take a week off at Christmas and when I hired these girls I asked them how they wanted to handle their overtime some keep it so they are paid during Christmas and those times we are closed others take the overtime and don't get paid for that time. But for instance this weekend they will be here at 12 and stay the night and be ready again in the morning at 9. Mrs. Coult suggests, with my business I put my front desk clerks on salary because of the hours, there are times that we are not as busy and then there are other times when they are more so, but with salary you are paid a lump sum take it or leave it, there is no overtime any more they just understand that. We don't do benefits but something for us to remember is to run this business we have to have customer service and if we start cutting people we loose that. When it comes to show times, we need to have people who know what they are doing. So maybe we could implement salary and cut overtime all together, and that way they could get a second job if they wanted to. When we paid the 2,100 for holiday pay if they are taking off that time. Mrs. Taylor we have been paying them for the one actual

holiday say the week makes up 3 days and Christmas falls on the 4th, we are paying for Christmas and not paying for the rest of the week. Mrs. Coult can I say one thing, I don't know how different the cost of living is from Texas, but if its anything like it is there, these girls aren't making anything. My kennel techs that scoop poop for a living earn more than the people in her office, on an hourly rate. My front desk people are averaging between \$12 and \$15 and hour, and my supervisors who do more and are expected to do more are at \$15+ an hour and that's still not a lot in my opinion. So to expect someone to work for less an hour and then pull the work load of someone that you cut, and still expect them to work for the same amount doing twice the work. That's not right. Mrs. Harris where were we 4 years ago, we were a lot worse off than we are now and nothing was getting done. Mr. Lawrence just my opinion I think the Chain issue caused a lot of our problem last year. Mr. Roberts it may have contributed a small amount but our spring show was down as well and that was before the chain issue. We have dealt with an up and down trending pattern for the past few years, 2012 was fine, and then we went down a bit in 13 and then down in 14. Mrs. Coult if sponsorships is a big difference I know we lost a lot of sponsors from Texas and I am telling you now I could go back and get those sponsors and more if you can give me the answers to the judging situation for them. Mr. McRoy, I think that if we can get something moving towards making changes with the judges and making center ring more credible I think we can get people back. Mrs. Coult, Mrs. Harris both, I know we would! Mr. McRoy, I know this is off the budget, but if we could implement something like Celebration, where as soon as I judge locks in his card, there is a score board, that would show what that score card is, that would put pressure on the judges right there. Mrs. France, let me ask this, I agree that changing our judges can be the answer but are you going to stand behind us, when these guys come in tonight and we let them know we are not renewing their license. Are you going to stand behind us? Board responds 100% yes we will.

President Simmons let's get back to a point that was made earlier, we are down in sponsors, the economy is partly to blame, but we have lost them as well, and if we go back to those sponsors that we have had in the past, if they don't slam the door in our face its getting hard to get money from them. Think back to the shows that you have put on yourself, how many people are willing to go out and help you get sponsors; we are looking at Melisa to sell these sponsors when we should really be helping. We also need to look at getting people back into the stands, free tickets to sponsors things like that. Mrs. Coult suggests sending free tickets to all honor roll students, 2, 3 or 4, who cares right now as long as we fill up the bleachers. Mrs. Taylor with the Convention and Visitors Bureau, we do advertising with Alabama, Tennessee, Mississippi, and Georgia. We also do radio advertising. Mr. Roberts asks, in the past couple of years didn't Chris Walker bring light to the fact that we have had something like 7 or 8 thousand members, but we have 800 now, how there was a constant turn over. What is causing us to loose members? Mr. McRoy says the only way we will change anything is to make a proposal and take it to the members to show them we are making a change in center ring.

Mrs. Harris suggests that we have an extra week to do something with maybe we could bring another show in, or do something to bring in money. Melisa, our contract states that we can't bring in anything but a racking show. Mrs. Harris suggest we just need to do something to bring in more money, an all pleasure show with speed and action classes, something to that will bring in money. President Simmons we are looking for a way to bring in more money, I witnessed a show with pacing horses, and that brings people and horses, could we not find a way to incorporate them in a show with us. The pacing people don't want to be involved with our judging. We would have to find a way to do a straight away. Mr. Lawrence says, Bobby I understand how hard it is to get money in here but something else that I think hurts us is going to our own people so much we need to find a way to branch out and bring in money from other places. President Simmons suggests, what would you say to a specific date let's just say the 5th of March and we just converge on Decatur and we get in groups and we can cover a large area, and bring in money. Mrs. Taylor says Mr. Hannon and Mrs. France have done that. Mr. Lawrence

says we really just need to get our name back out there we went to a state show not too long ago, and we are the state horse, and the governor didn't even know that. Mrs. Harris the big problem is the public's opinion my daughter works for a company with money set aside for sponsorships, but she has been told emphatically that no money will be given to the racking or walking horse, because of possible bad publicity. Mr. Todd so what do we do if the sponsors aren't there. President Simmons we go talk to them and we explain and change their minds. Mrs. Coult, instead of looking to other places if we can fix the problem of member turn over, a lot of these members own their own business and could sponsor that way. Mr. Lawrence asks what about the big chains down by the highway look at how much business they get during that week from us. Surely we can work with their main offices to get a sponsor from them. Mrs. Taylor, we can go and we can ask, but these big sponsors that I work for are contacted well before Christmas, because we know budgets are set and we have to get in quickly. Mrs. Coult asks, what range are we in, do we have anyone bigger than Budweiser? Mrs. Taylor, no that is the biggest, and we have 4 sponsors that are that size. Mr. Hooker we won't grow until we get Friday and Saturday night horse shows back. Question how many racking horse shows are you going to between now and Spring Celebration? Many answer none. That is the problem. Mrs. Coult suggests looking into a new way to affiliate shows, adding points, that is a big player in Texas and we could bring a lot more shows if we could give points. Mr. Lawrence asks Mr. McRoy, just out of curiosity why did you not affiliate the shows you did? Mr. McRoy answers we didn't have the money, and we didn't have to use DQP's. The biggest expense that we come to is the DQP. So in all honesty to save money that's where we save it. Mr. Lawrence just a thought though, do you not think it looks like you are doing something wrong, to the public wouldn't it seem you are not sanctioning your shows you are not using DQP's you must be hiding something. Mr. Morris says now that this year the DQP fee has doubled, we will have to seriously look at not sanctioning. Maybe hiring a vet to come in and oversee but we just can't afford it; we just don't have enough horses. Mrs. Harris, maybe we can find a way to change the way we are doing our fees, if you're not a member maybe you pay a \$5 one night pass, etc. Mr. Lawrence ask how are you going to police that, how are you going to know who is a member and who is not to do that.

President Simmons asks everyone to continue to think about this area and let's move on to our next topic of judging, we will come back to this topic we just need to change tracks for a little while because we are just spinning our wheels right now.

Now onto the judging topic, this has come up in every general membership meeting and it's come up with us that this is the main reason people have left, they do not feel like they are getting a fair judge. We had it happen at this last celebration; we have some pleasure and some action horses that didn't go back to their stake classes because they didn't believe they would be treated fairly. Something has to change with the judges, they have to be held accountable, whether we like the outcome or not as long as it is fair, that's what matters. We don't really need 5 judges at World celebration that is about \$3000 we can cut out right there. We need to find a way that the judges are dealt with immediately, if a situation arises it needs to be dealt with right then if its needed, we need the ability to fire them and send them home right there. It changes something when they know you can be embarrassed in front of everyone and sent home. Mr. Morris asks but who will they trust to do that? Mr. McRoy says I never thought this thing of Chris's would pass but I have written a condensed version and made a few changes to send to my personnel committee, and I have suggested 3 people the president of the breed, the chairman of the judges and the show chairman and gave them the authority to make that call. We can edit change tweak anything we need to it won't hurt my feelings but I do think we need to come up with something or someone with the authority to pull a judge right then.

Mr. McRoy you can rewrite this entire thing I don't mind, but we have all agreed that something has to be done and we have to start somewhere. Mr. Etheridge states the judging system we have in place now allows us to refuse a judge his license, but we haven't been keeping up with it. Mrs. France states, the other problem we have is every year we vote for the judges and every year everyone votes

for the exact same people! Why don't we vote for someone different maybe someone who hasn't judged much we won't know if there are good people out there if we don't give them the chance? Honestly we have done the numbers, the judges that we get the most complaints about the judges that the board and the committees put in. There are very few people who will put their names to the complaints. Mrs. Harris states, we did get a few recently that people did give names and put their names to and they were willing to give specifics. We just need a paper trail of the complaints and you say the best option is to have someone be able to pull a judge right then but we have to videographer for that. Mr. Roberts says, that's fine but we have to have someone how videos the entire thing. If you are going to scrutinize the way I am judging, you have to see what I see. You can't tape 2 horses the whole time and then tell me I can't judge. Mrs. Harris says we have a stand that will allow us to get the angles we need, why can't we go to a community college or something and get them to volunteer for their hours. We just can't find someone to do it. Mr. Roberts says that won't work you need to see what the call judge sees you would need to set up the camera next to the call judge and have the judges rotate in and out of that spot. President Simmons so much of our judging is set from what did he do last week, last month, last night, who is sitting in the saddle. None of that matters you tie a horse for his ride today right now that's it. Mr. Roberts I think taping from behind one judge to see exactly what the judge sees is very beneficial, it needs to be done from center ring. What we really need to do is continuing education for our judges, we can't ask them to come here every 2 out of 3 years, have them get here say here's what new thanks for coming. We have to start teaching and involving them more than we do. President Simmons how many AA and AAA judges do we have? I know we are really low. Mrs. France we really aren't down that low we have 68 judges, it's just that no one wants to judge.

President Simmons we might want to look at choosing judges differently he suggests we allow the membership to choose, period. They send in their vote, we count top 3 are the judges, and the next 2 are alternates. No Committee votes, no board votes, just the membership. That way they cannot say we didn't get to choose. Mrs. Harris the only problem that we had with that, in the past when we do mail outs we only get 20% back if we are lucky and then if you have big barns they basically get to choose the judges. Mr. Lawrence I suggest we put every available judge that we have that wants to judge, in the hat and then draw. President Simmons Mr. Hannon has a solution, simple fix find 100 people to give \$1,000 and we have it fixed. Mr. Hannon I will be the first to give \$1,000. Mrs. Taylor that's what our idea with Championship circle was, doing a drawing for everyone who gave and maybe we could get it done that way. But we still have issues getting that.

President Simmons back to the judging situation, for this 3 person committee, the Chairman of the judges committee isn't in a good place for that because they show; we need to find someone who does not show. Some suggestions are put out to, Jessie Davidson, Larry Latham or the ethic committee. Our bottom line with this is showing our people that we are trying to make this fair. It won't ever be perfect but we can try. We just need to find one more person that the membership will respect and we know they will act with honor and integrity no matter what. Mr. Lawrence is this something that we should open to the membership to elect the 3rd person.

President Simmons ok we have a motion is made that Larry Latham be put on the ethics committee as the 3rd person.

Kelly France second the motion

| Board Member | YES | NO |
|--------------|-----|----|
| Eddie Barrow | | |

| Jamie Lawrence | X | |
|------------------|---|--|
| Ronnie Hooker | X | |
| Dewey Hannon | X | |
| Fred McRoy, Jr | X | |
| Andy Roberts | X | |
| Carol Missildine | X | |
| Kimberly Coult | X | |
| Tonya Parsons | X | |
| Kelly France | X | |
| Jason Todd | X | |
| Jim Morris | X | |

Motion Passed

The Second motion was from Jamie Lawrence to amend the first writing to say that Mr. Jessie Davidson would be used as an alternate in the case that all 3 members were not present

Second Roll Call Vote

| Board Member | YES | NO |
|----------------|-----|----|
| Eddie Barrow | | |
| Jamie Lawrence | X | |
| Ronnie Hooker | X | |
| Dewey Hannon | X | |
| Fred McRoy, Jr | X | |
| Andy Roberts | X | |

| Carol Missildine | X | |
|------------------|---|--|
| Kimberly Coult | X | |
| Tonya Parsons | X | |
| Kelly France | X | |
| Jason Todd | X | |
| Jim Morris | X | |

Motion Passed

President Simmons now we need to fix the wording.

Discussion on wording begins. Mrs. Taylor suggests we don't know that Mr. Latham will take this position so we need to make a call to check. President Simmons Calls Mr. Latham; president Simmons announced that Mr. Larry Latham did agree to hold a position on the ethics committee.

Mrs. Taylor presents the proposed amendment

Ethics Committee that has the authority to remove a judge that is violating the rules

The ethics committee with regulate any affiliated show the committee will consist of three people and
an alternate President of the RHBAA, Horse Show Chairman and two members at large voted on by the
Board of directors one of those being an alternate in the event that all members are not present the
alternate will take that persons place. This committee will have the authority to remove a judge at any
time during the show with a vote of the majority of the members present. The finding of the committee
will be turned over to the judges committee for investigation and if needed will be turned over to the
rules enforcement committee, the requirement of a poly graph for the judges at the world celebration
will be eliminated but will be in the contracts of both Spring and Fall celebration that it can be given at
any time during the two shows at the discretion of the ethics committee. Anything the committee thinks
is necessary for use in center ring such as cameras or video if the expense is approved by the RHBAA
Board of Directors. If this motion is passed then the two year rule will be waived for changes to be
made, with the consent of the membership until the program is finalized and working.

Jamie Lawrence makes a motion to accept this as written Jason Todd seconds the motion

| Board Member | YES | NO |
|----------------|-----|----|
| Eddie Barrow | | |
| Jamie Lawrence | X | |

| Ronnie Hooker | X | |
|------------------|---|--|
| Dewey Hannon | X | |
| Fred McRoy, Jr | X | |
| Andy Roberts | X | |
| Carol Missildine | X | |
| Kimberly Coult | X | |
| Tonya Parsons | X | |
| Kelly France | X | |
| Jason Todd | X | |
| Jim Morris | X | |

Motion passed as presented

President Simmons dismisses the Board for a short lunch break.

President Simmons calls the meeting back to order

President Simmons makes a suggestion about raising the entry fees for Spring Celebration and dropping the winnings by \$5 a piece, if we use the numbers from last spring we had 426 entries that's an extra \$2,130 and dropping winnings by \$2,080 a class that would save \$4,200. We are in a situation that we need to make a change to help us out, we have to start somewhere. I suggest we approve the budget the way it is, and then make our decisions on cuts and cost changes afterwards.

Raising prices

\$25 Transfer \$50 Non Member \$60 Commission Registration \$120 Non Member Commission Registration \$30 Pedigree Registration \$60 Non Member Pedigree Registration \$35 Entry Fee March 15th 2016 \$10 increase in the family membership and single membership

Motion made to change the rates listed above Kelly France Second made by Jamie Lawrence

Roll call vote

| Board Member | YES | NO |
|------------------|-----|----|
| Eddie Barrow | | |
| Jamie Lawrence | X | |
| Ronnie Hooker | X | |
| Dewey Hannon | X | |
| Fred McRoy, Jr | X | |
| Andy Roberts | X | |
| Carol Missildine | X | |
| Kimberly Coult | X | |
| Tonya Parsons | X | |
| Kelly France | X | |
| Jason Todd | X | |
| Jim Morris | X | |

Greg Johnston Joins the meeting and explains his proposed rule amendment

I, Greg Johnston, a member in good standing (7132), on behalf of the PRHTA, would like to recommend the following amendments to the rule book: Amendment to Section 11.15 pg75 Specialty Action Division The last sentence in paragraph 1 reads: Championship classes for this division will be limited to this division only and will be unable to show in any other Championship class. Change to read: Championship

classes for this division will not be limited to this division only. Section 11.15 p75, Specialty Action Division add the following: (E) Horses in this division may cross over and show in the open division at the same show. Amendment to Section 12.4 p 107 Fall World Championship The first sentence reads: Any horse which has shown in a previous class, except for Pleasure and Specialty Action Classes, is eligible to show in the World Grand Championship. Change to read: Any horse, except for Pleasure, must qualify in the open show division to be eligible to show in the World Grand Championship class.

Mr. Johnston requests that the board appoint a committee to research the pleasure division for fall celebration

Mr. Lawrence seconds the motion The motion passes as presented

President Simmons brings Mack Hess to the floor

Mr. Hess suggests we need to make a change with spring celebration leave World celebration alone, he suggests we lower the pay outs per class during spring celebration to allow us to save money and let us put on World Celebration like we always have.

Mr. Roberts I agree with you Mack but we do need to be careful with how people see our show, we don't want to come off as a cheap show, if we look cheap that's what we will get.

Mr. Hess agrees, he does state hopefully we will only have to do this to one show, and we will be back on track I think we can save a lot of money by changing this, and making this difference at this show. We need to work on getting these people at the shows to sponsor classes if these big barns would just sponsor a few classes we would have all of that taken care of.

President Simmons let me make one interjection; the names that have been put in the hat are Jason Todd, Charlie Brown and Greg Johnston. Mac thank you I think you are on the right track we are talking about this show we are going to have to make a change whether we like it or not.

Mr. Hess makes one more statement that if we are going to fix anything we have to think as a group it can't all be about me anymore. We have to get together and do what is right for the breed.

President Simmons thank you Mr. Hess we have finished everything that is on our agenda at this time, if there is nothing else.

Mrs. France makes a motion for a recess until after the general membership meeting on Saturday Mr. McRoy seconds the motion, Motion passes

President Simmons calls the meeting back to order

I think everyone understands how the ethics committee is going to work and when we send out ballots everyone will have the ability to choose and there will be an option to leave everything the same.

Mr. Hooker, I have question the way our rule book is set up, we vote on whichever has come first, so we submitted ours yesterday so it votes first Chris submitted his today, so ours will be in position one, and Chris's will be in position two, the way our rules work, after they vote on ours pass or fail, it can't be

voted on again for 2 years, so they can't vote on Chris's. We have to figure out how to send it out if we put it all on one ballot whichever gets the most votes will win but that's not how we have done it in the past.

Mrs. Taylor if we mail out ours first, then we cannot mail out Chris's at all it cannot be approached for 2 years.

Mrs. Harris we will need to go back and let general membership know that there was a misunderstanding or they will think we were trying to trick them.

Mr. Morris I will run out and talk to Chris it's probably best to speak one on one.

Mr. McRoy one thing while we are waiting in our proposal I want to change the word where we say the cost needs to be approved I would like it to say Must be approved.

Mrs. Taylor ok I will change that and get it posted

President Simmons is there anything else while we are waiting

Mrs. France one thing, the judges asked me in our meeting if we could change the format on the judges website page we have them listed by state and they would like to be listed by A , AA or AAA.

Mr. Morris returns to the meeting and lets the board know that Chris understands that his motion will be thrown out.

President Simmons ok that is fine, we have it in our minutes that if this rule is passed we are waving the 2 year rule, to allow for changes to be made. Mr. Morris presented something called an honorary guest judges program.

Mrs. France is there any way we can vote on this now, and get an answer so we can get some of these shows. Is there a way that the judges committee can approve that now before the rule change so we can get these shows?

Mrs. Coult mentions we are looking for ways to bring in money there is money in Texas but we need to let this happen to bring them back.

Mrs. France I have already run this by my committee and they have approved it and asked that it be brought back to the board

President Simmons reads the rule change

I Jim Roberts a member in good standing on behalf of the general membership would like to recommend the following addition on section 9.9 concerning the judges division.

9.9 honorary guest judges' program additional judges may be added to the pool of RHBAA judge's from time to time. Honorary guest judges must adhere to the same standards that the breed as traditional RHBAA judge's honorary guest judges must be considered as exemplary in character and retain the highest quality of skills in judging their respective breeds. An honorary guest judge may not judge more than three shows before meeting all requirements RHBAA traditional licensing program to be considered an honorary guest judge the approval of two thirds of the judging committee and RHBAA board of directors must be obtained before and invitation can be issued to judge a show. There shall be no more than 2 honorary guest judges a month at any given calendar year the purpose of the honorary guest judges program is to strengthen our traditional judges program with good quality of other gaited breeds and to enhance the judging system of the RHBAA; Respectfully submitted.

Mrs. Taylor why do we need a rule if the judges committee votes on giving this person that they have studied a onetime pass why do we need a rule why can't they just do it we used to.

Mr. Morris Ok I will talk to him tonight and ask him if he wants to resend his motion and just allow the judges to make that call.

Mrs. France I need to have a vote from the board stating that the grandfathering of Heart of America judges into our program is ok.

Mrs. France made a motion to Grandfather Judges that are deemed worthy that hold licenses with other breeds to allow them to obtain a judges license by becoming a member taking the test and apprenticing one horse show, and there after following our licensing procedure.

Mr. Morris Second the motion

Roll Call Vote

| Board Member | YES | NO |
|------------------|-----|----|
| Eddie Barrow | | |
| Jamie Lawrence | X | |
| Ronnie Hooker | X | |
| Dewey Hannon | X | |
| Fred McRoy, Jr | X | |
| Andy Roberts | X | |
| Carol Missildine | X | |
| Kimberly Coult | X | |
| Tonya Parsons | | |
| Kelly France | X | |
| Jason Todd | X | |
| Jim Morris | X | |

Motion passes as presented

Mrs. Kelly France makes a motion to adjourn

Mr. Lawrence seconds the motion

The meeting comes to a close